# Proper Jobsite Set-Up It protects your profits, the environment and earns more referrals

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Whether doing RRP work, traditional renovations or new construction, how you set up before you get started can make a big difference when it comes to controlling labor costs, supporting green work practices and getting referrals. It requires some preplanning and the right equipment, but the benefits are worth it.



Author: Shawn McCadden CR, CLC, CAPS EPA RRP Certified Renovator www.ShawnMcCadden.com

## **Protecting Profits:**

Estimating the labor to build a project isn't always easy, especially when it comes to renovations where you can't always anticipate what you may uncover. But this should not be the case when estimating job site containment and cleanup. Your estimate should include setup of temporary barriers and surface protection to control the spread of dust and debris.

# Request Shawn McCadden's Free Excel Estimating Template



3-sided dust barrier sets up in minutes to contain the jobsite. No tape or ladders are needed to create a dust tight work space. Since no tape is needed to create a dust-tight enclosure, damage to finished surfaces is prevented

If you use products specifically made for this purpose, estimating and controlling the cost of containment and clean up is straight forward... In my experience, customers not only appreciate seeing this on the estimate, they will gladly pay for it. I'm sure you've heard stories about angry customers forcing a contractor to hire a cleaning crew after the work was done... Trust me, cleanliness is a priority. Just ask your customers.

## **Protecting the Environment:**

Reducing the spread of dust and debris obviously limits the total area that needs to be cleaned after construction. Using floor-to-ceiling containment is the right strategy. It shrinks down the workspace by surrounding it. This can easily be accomplished with very little labor if you use plastic sheeting attached to telescopic spring loaded poles. Products like those offered by ZipWall™can make dust barrier setup a simple, quick and repeatable task for your crew. You save on set up and cleanup, plus you dramatically reduce the quantity and cost of cleaning solutions and disposable cleaning supplies.

This will make your firm greener by reducing the amount of chemicals released into the environment. Use of heavier plastic sheeting (6 mil) will also increase the likelihood you can successfully vacuum and reuse the plastic for the next project... again a much greener work practice. Keep in mind, however, that sheeting cannot be reused on projects subject to the EPA RRP rule.



The kit shown above is the ZipWall 4-Pack Plus

### **Protecting Your Company Image:**

In my experience as a remodeler, the practices described above earned us many referrals and helped us win many projects by word-of-mouth. Because these practices were standard operating procedure for my firm, every customer got consistent treatment and enjoyed the benefits. As the business owner and salesperson, I didn't need to worry about what would actually happen after promising a clean job site. Finally, insuring a clean job site protected my company's reputation *and* it separated us from pack.

# Some related links to consider:

What is a "Dust Room" and why consider using one for EPA RRP work?

**RRP Training Refresher: What is Vertical Containment and When is it Required?** 

**RRP Training Refresher: Defining Work Area Containment** 

**RRP Rule Interior Containment General Requirements**