



Outside Sales - Steel Framing, Drywall, and Tools, and Fasteners

We are currently recruiting for an Outside Sales Representative who can add value to our customers.

JOB DESCRIPTION

This position will have the unique opportunity to represent the company by showing, telling about, and demonstrating products to new and established customers. The successful outside sales rep will qualify their customers to determine where we can create win-win relationships with potential clients. They will present bids/proposals for contracts and demonstrate exceptional ability to source new business and obtain customer loyalty. The Outside Sales Representative will be expected to visit a minimum of 8-10 customers each day. Expectations will also include obtaining budgeted GP% and opening of a certain number of new customer accounts each month. All visits are reported daily into the company's CRM system. They will be expected to create weekly itineraries with maps to maximize efficiency.

JOB QUALIFICATIONS

- 5+ years outside sales experience
- Construction industry experience preferred
- Associate's Degree minimum, Bachelor's Degree preferred
- Must possess a valid driver's license with no major traffic violations
- Ability to lift up to 50 pounds
- Knowledge of MS Word, MS Excel, MS Outlook
- Ability to meet and exceed established sales goals

To apply please email your resume to jobs@steeler.com and enter "Outside Sales" in the subject line along with the location of the position.

We offer a sales-driven culture of growth and customer satisfaction that is supported by a competitive compensation package including a base salary with uncapped commissions, as well as medical, dental, vision, life, 401k, and other benefits. For more information about Steeler, Inc. please visit our website at <http://www.steeler.com>.